 Laxmi Nagar, New Delhi, India

**ROHIT DUBEY** 9899045843 rohitdubey.sonu@gmail.com



**MBA, Retail branch banking Assistant Manager in Kotak Mahindra Bank from June 2014, Retail branch banking executive 15 month in HDFC bank, 2 year experience in pacl India ltd**

**Key Skills:** CASA sourcing**,** Investment Advisory, Strategic Planning & forecasting, Business Development, Channel Sales, Retail Sales, Insurance & Assets.

### Summary of Experience:

**Company**  : Kotak Mahindra Bank

**Designation** : Assistant Manager From June 2014

**Company** : HDFC Bank Ltd, New Delhi.

**Designation** : Branch banking executive March 2013

**Company** : PACL India co .ltd.

**Designation :** EA- 2006-2007

: SEA- 2007- 2008

### Achievements:

* Best Achievement Award in Current Account & Investment Delhi East Zone.( kotak Mahindra Bank)
* Best achievement Award in CASA and Investment 2014 Delhi north Zone ( HDFC Bank )
* Best achievement Award in TPP 2014 Delhi North Zone (HDFC Bank)
* Best achievements Award in FD and investment 2006-2007 Allahabad zone(PACL india ltd).

### Professional Skills & Abilities:

* Ability to sell Saving Account, Current Account, Fixed Deposit ,Recurring Deposit .
* Ability to Cross sell Banking Products e.g. Life Insurance and other Investment Products e.g. Bonds and Mutual Funds, Credit Cards, Debit Card, email id registration, issuing duplicate ATM Pin Net banking, Phone Banking , Mobile Banking ,Insta-alerts, Statement mail registration etc.
* Resolving Customer Queries.
* Excellent Relationship building skills with professionalism.
* Self Motivated With Logical aptitude.
* Ability to Work Hard & Work as a part of Team.

### Professional Qualification:

* **MBA** from UPTU. Greater Noida 2013
* Diploma in computer Application & Multilingual D.T.P. from DOACC Center Allahabad.
* B.Sc. with Zoology and Botany

**Personal Details:**

Date of Birth : 15 Aug, 1990

Gender : Male

Marital Status : Un-Married

Nationality : Indian

Language : English, Hindi

**Date: \_\_\_\_\_\_\_\_\_\_\_ Place: \_\_Delhi\_\_\_\_\_\_\_\_\_\_ (Rohit Dubey )**